



## Deloitte Legal China Desk

One-stop shop solutions tailored to your needs

Following more than three decades of robust growth, China meanwhile assumes the position as the most important trade partner of the member states of the European Union (EU). Within the two decades between 2000 and 2020 alone, China's share in the overall trade volume of the EU (imports and exports combined) nearly tripled from 5.5% to 16.1%. Nowadays, PRC-based companies are among the most important investors in Germany and the EU. Conversely, approx. 5,000 German companies are active within

the markets of the PRC having invested more than 86 billion EUR.

In the wake of the increasing economic interdependencies among the national economies of the EU and China, Deloitte Legal offers the full range of related legal services. In particular, this comprises the incorporation of branches/subsidiaries, business cooperations (e.g. German-Chinese Joint Ventures), M&A-transactions, financial aspects, labor law matters and the structuring of distribution channels. ➤

In addition, the members of our China Desk are ready to support you with comprehensive language and intercultural skills. We complement our legal services by involving colleagues from Deloitte China and outside of Deloitte to provide comprehensive advice including Chinese corporate and commercial law. Our Chinese colleagues continuously keep in touch with the local authorities and have an exceptional understanding of how to realize extraordinary projects successfully.

Furthermore, to ensure cross-functional support beyond legal advisory, the Deloitte Legal China Desk is part of Deloitte's Global Chinese Services Group (CSG), which advises Chinese companies on expanding their global presence, and multinational companies operating in China. Through CSG, we have professionals who speak Chinese and understand Chinese business culture in 90 countries and regions. This dedicated network is committed to providing professional advice and comprehensive



solutions to Chinese companies' globalization. We are operating as a platform to leverage expertise in the Chinese market and bridge the cultural gap. We are devoted to providing our clients with multi-member firm, multi-industry, multi-functional and multi-disciplinary services. It is our goal to help

our clients expand their global footprint. We have participated in the largest overseas M&A transactions, as well as offered one-stop outbound investment services to more than half of the Fortune Global 500® Chinese companies.

## Deloitte services

### Consulting

- Strategy, Analytics and M&A
- Customer & Marketing
- Core Industry Operations
- Human Capital
- Enterprise Performance

### Financial Advisory

- Actuarial & Insurance Services
- Corporate Finance Advisory
- Forensic
- Financial Advisory Analytics
- Operational Transaction Services
- Restructuring & Transaction Services

### Tax

- Business Tax/International Tax
- Transfer Pricing
- Tax Management Consulting
- Global Employer Services
- Indirect Tax

### Deloitte Legal (China Desk)\*

- Corporate Law & M&A
- Employment Law & Benefits
- Commercial
- Regulated Industries
- Dispute Resolution
- IP/IT Law

### Risk Advisory

- Accounting & Internal Controls
- Cyber & Strategic Risk
- Regulatory & Legal Support

### Audit & Assurance

- Audit
- Accounting & Reporting Advisory
- Business Assurance

\* Legal advisory services in Germany are provided by Deloitte Legal.

To stay ahead of the curve in putting the needs of clients as our priority, the CSG continues its efforts in evolving and adapting to the changing dynamics of the marketplaces, and provides advice and solutions to clients to address their complex business challenges.

## Deloitte

We are as big as you need us to be. Like you, we think in business terms, which is why we keep our organization lean and decision-making paths short. We offer a wide range of expertise and a regular contact person with overall responsibility who appoints a team according to your particular requirements. Clearly defined principles ensure that we fulfil our clients' needs in a fast, efficient, and cost-transparent way.

### Legal

Multinational organizations need legal advisors who can assist with day-to-day activities as well as corporate life events across many jurisdictions. Deloitte Legal practices provide integrated guidance around strategic business decisions and offer cost-effective support for routine legal activities.

### Risk Advisory

Executives need the right insight, best-in-class corporate governance, and a risk culture aimed at driving value. Learn how our strategic and reputation risk services help organizations make risk-informed strategic choices and respond to disruptions.

### Consulting

Innovation, transformation, and leadership occur in many ways. The ability to solve complex issues is critical. Together, we can help you imagine, deliver, and run your business, wherever you compete, using the latest technologies like cloud and cognitive, from strategy development to implementation.

### Tax

What is most needed in the global tax environment is also the most elusive: Confidence. We help you connect for impact by anticipating change, unlocking the full potential of your people, extracting strategic insights from your data, and creating new value through digital technologies.

### Financial Advisory

Our end-to-end advisory solutions help unlock and preserve value in mergers and acquisitions, restructuring, investigations, and disputes.

### Audit & Assurance

Auditing is a highly complex process and the importance of auditors as a vital link in the financial reporting chain has never been more important, nor their role as trusted advisors more valued.

## Your contacts

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